

Construction 101
John Smith, Master Carpenter
123 Main Street
Anywhere, USA 12345

Total Course Hours: 4

Learning Objective(s):

- To educate real estate licensees:
 - Basic construction processes.
 - New construction features and benefits.
 - All parties involved in the construction of a new home.
 - Communication tools used throughout and at the conclusion of the construction.

Hour 1

1. The Process

- a. Stages of the Homebuilding Process..... 20 minutes
 - Site selection
 - Permitting
 - Architectural plans
 - Water and sewer planning

- b. Customer Impact on Homebuilding Process..... 20 minutes
 - Site selection
 - Permitting
 - Architectural plans
 - Water and sewer planning

- c. Building Inspector Impact on the Construction Process 20 minutes
 - Repair Requests

10-minute break

Hour 2

1. The Features and Benefits.....60 minutes

- a. Descriptions of the Benefits
- b. Foundation
- c. Framing

- d. Exterior Finishes
- e. Mechanicals
- f. Insulation, Air Sealing and Ventilation
- g. Interior Finishes
- h. Landscaping

Hour 3

1. The Teams

- a. The Builder’s Core Team..... 20 minutes
 - Foremen
 - Carpenters
- b. The Builder’s Extended Team 20 minutes
 - Suppliers
 - Architects
 - Subcontractors
 - Regulatory Agencies (state and city/town)
- c. The Homebuyer’s Team..... 20 minutes
 - Real Estate Agent
 - Bank

Hour 4

1. The Communication Tools

- a. Home Plans and Site Development Plans 15 minutes
- b. Products and Features Documents 10 minutes
- c. Homebuyer Documents..... 10 minutes
- d. Construction Quality Documents..... 10 minutes
- Conclusion** 15 minutes